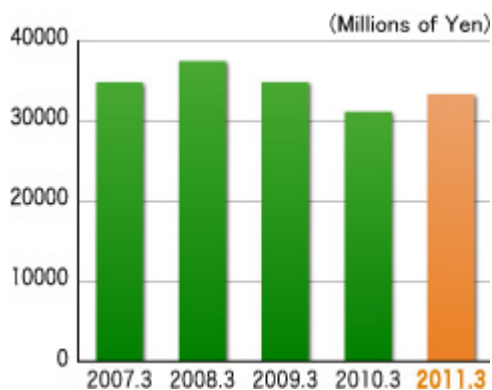


## Major Management Indices (1)

### Net Sales

(Millions of Yen)

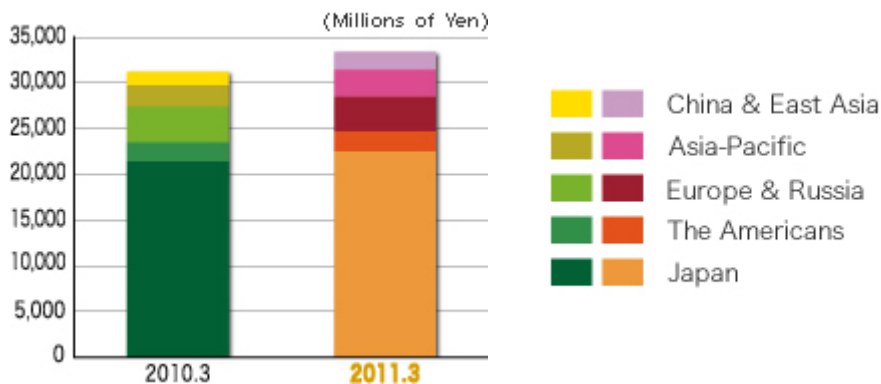
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
28,379	29,939	29,640	30,315	30,384	31,862
2006.3	2007.3	2008.3	2009.3	2010.3	<b>2011.3</b>
33,308	34,844	37,509	34,874	31,193	<b>33,354</b>



### Net Sales by Reportable Segment

(Millions of Yen)

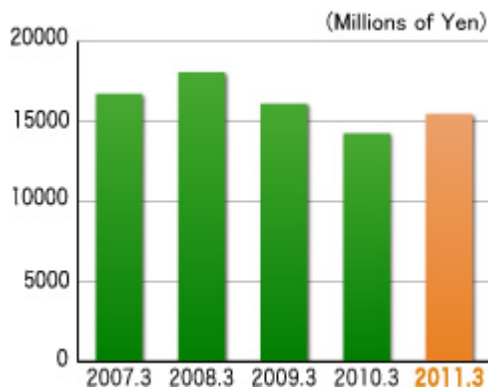
	2010.3	<b>2011.3</b>
Japan	21,377	<b>22,492</b>
The Americans	2,104	<b>2,145</b>
Europe & Russia	3,937	<b>3,818</b>
Asia-Pacific	2,292	<b>2,969</b>
China & East Asia	1,481	<b>1,929</b>



## Gross Profit

(Millions of Yen)

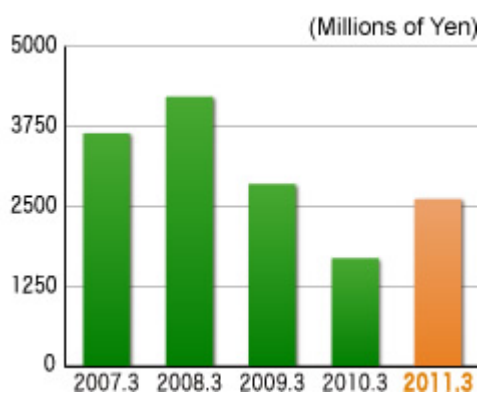
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
13,560	13,840	14,437	15,309	15,393	16,079
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
16,567	16,706	18,054	16,095	14,245	15,449



## Operating Profit

(Millions of Yen)

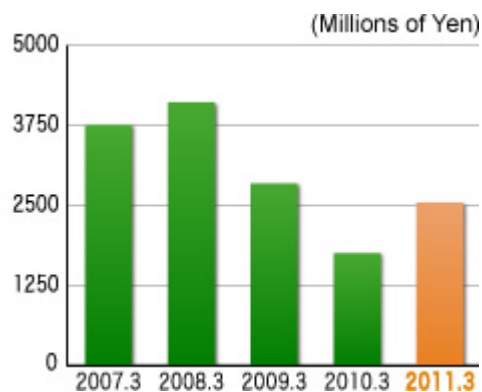
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
1,155	1,261	2,338	3,035	3,272	3,850
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
3,753	3,641	4,212	2,845	1,688	2,615



## Ordinary Profit

(Millions of Yen)

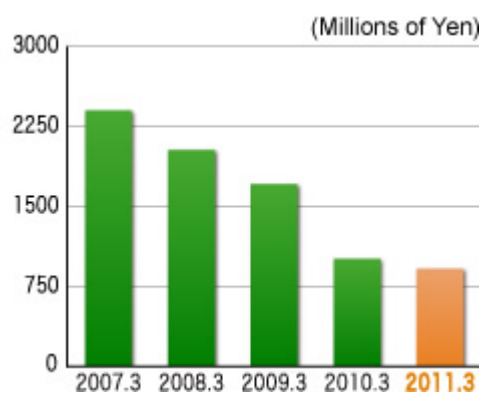
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
1,186	1,158	2,452	3,042	3,284	4,061
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
4,036	3,756	4,107	2,843	1,756	2,542



## Net Profit

(Millions of Yen)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
327	-1,237	1,606	896	1,886	2,543
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
2,629	2,398	2,029	1,707	1,009	916

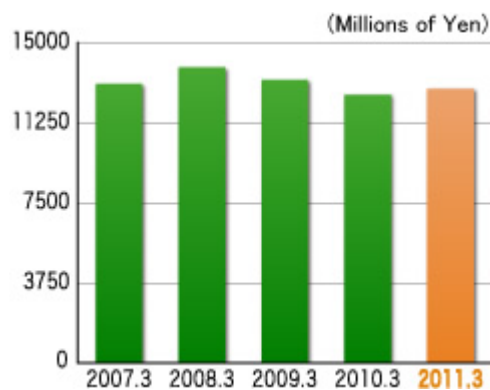


## Major Management Indices (2)

### Selling and General Administrative Expenses

(Millions of Yen)

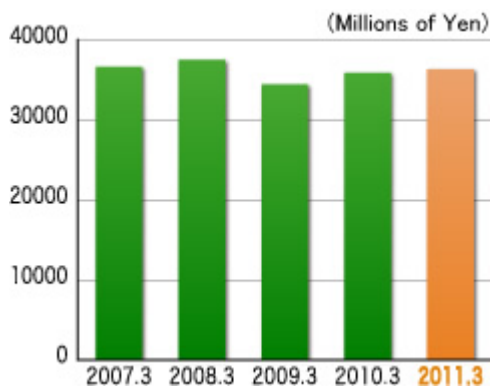
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
12,404	12,579	12,099	12,273	12,121	12,229
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
12,813	13,064	13,841	13,250	12,557	12,834



### Total Assets

(Millions of Yen)

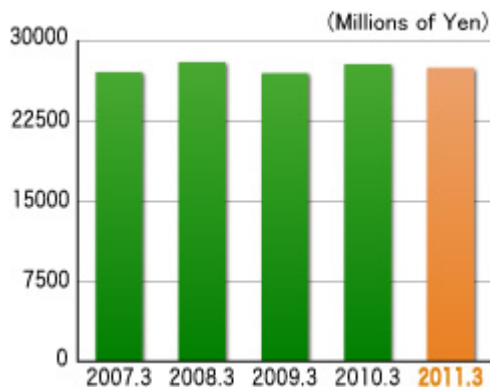
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
36,148	36,439	28,271	28,227	29,719	32,156
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
35,488	36,611	37,476	34,397	35,842	36,313



## Equity Capital

(Millions of Yen)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
20,366	18,020	18,917	19,261	20,610	22,706
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
25,596	27,053	28,007	26,959	27,800	27,469

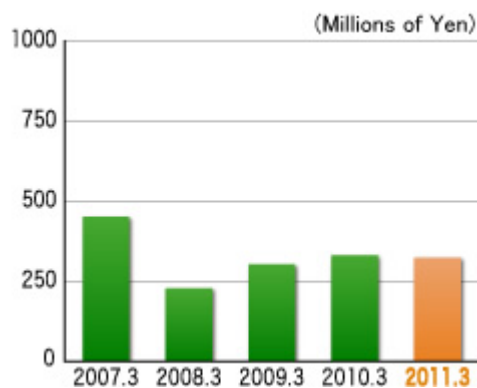


## Interest Bearing Liabilities

(Millions of Yen)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
9,675	9,973	1,528	925	900	570
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
678	451	228	302	330	323

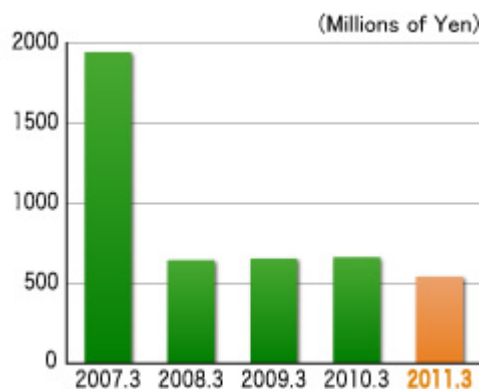
Note: The amount recorded for the year ended March 31, 2009, includes lease obligations.



## Capital Expenditures

(Millions of Yen)

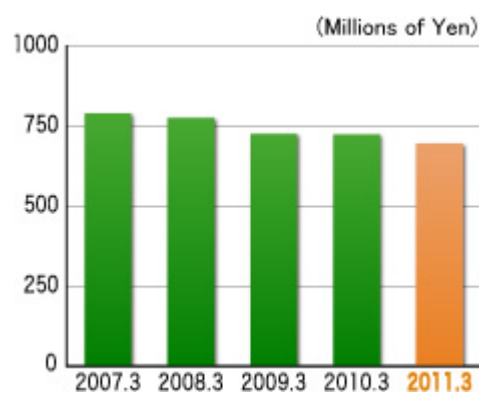
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
489	723	582	708	813	485
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
746	1,940	644	652	661	540



## Depreciation Expenses

(Millions of Yen)

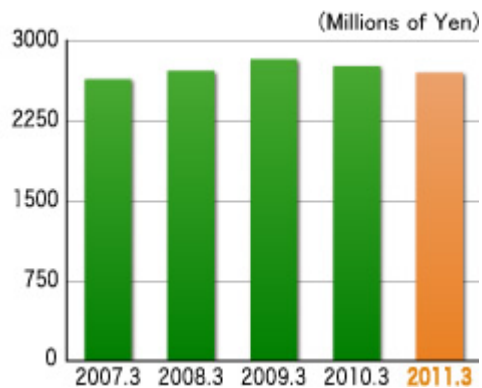
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
774	652	564	669	748	681
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
740	789	775	725	723	695



## R&D Expenses

(Millions of Yen)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
1,945	1,852	2,005	2,183	2,179	2,354
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
2,707	2,637	2,714	2,823	2,758	2,699

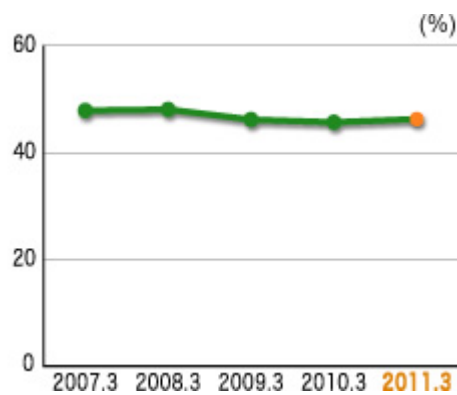


## Profitability

### Gross Profit to Net Sales

(%)

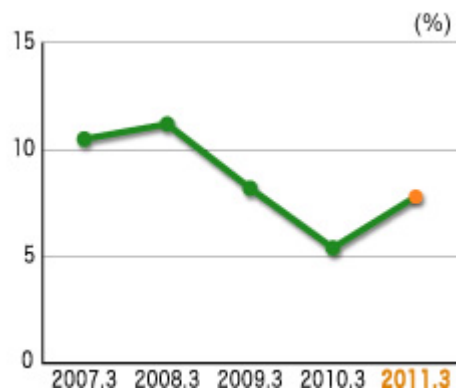
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
47.8	46.2	48.7	50.5	50.7	50.5
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
49.7	47.9	48.1	46.2	45.7	46.3



## Operating Profit to Net Sales

(%)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
4.1	4.2	7.9	10.0	10.8	12.1
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
11.3	10.5	11.2	8.2	5.4	7.8



## Ordinary Profit to Net Sales

(%)

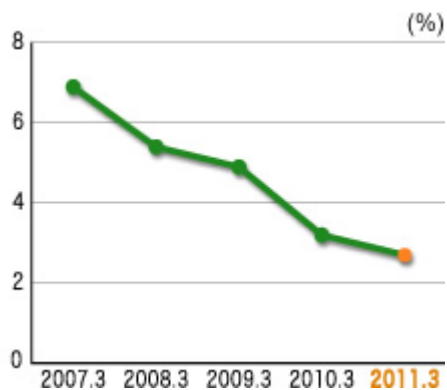
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
4.2	3.9	8.3	10.0	10.8	12.7
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
12.1	10.7	10.9	8.2	5.6	7.6



## Net Profit to Net Sales

(%)

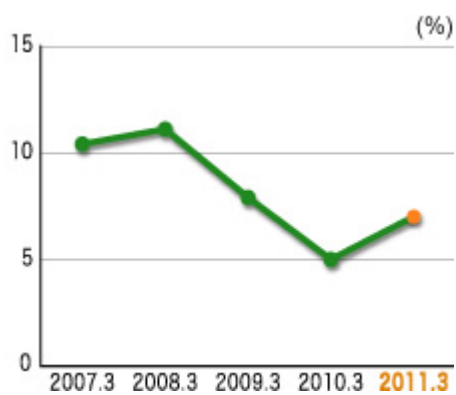
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
1.2	-4.1	5.4	2.9	6.2	8.0
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
7.9	6.9	5.4	4.9	3.2	2.7



## Return on Assets

(%)

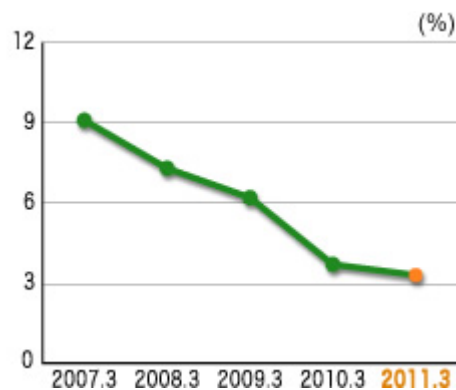
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
3.1	3.2	7.6	10.8	11.3	13.1
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
11.9	10.4	11.1	7.9	5.0	7.0



## Return on Equity

(%)

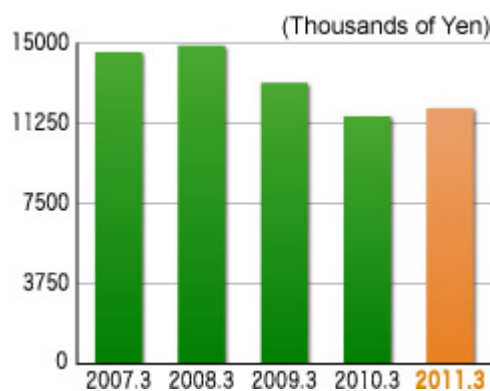
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
1.6	-	8.7	4.6	9.5	11.7
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
10.9	9.1	7.3	6.2	3.7	3.3



## Net Sales per Employee

(Thousands of Yen)

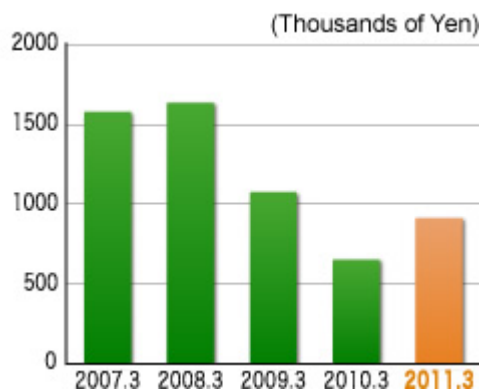
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
15,881	16,298	15,575	14,347	14,252	15,079
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
14,953	14,600	14,896	13,167	11,589	11,974



## Ordinary Profit per Employee

(Thousands of Yen)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
647	687	1,229	1,437	1,535	1,922
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
1,812	1,574	1,631	1,073	652	912

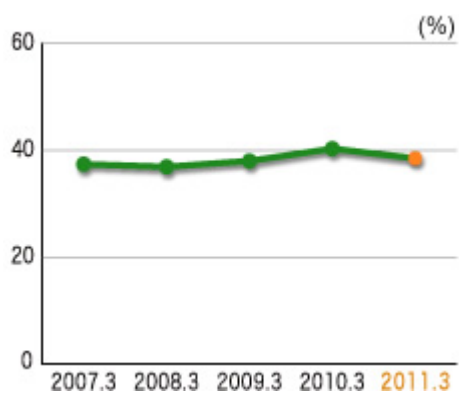


## Efficiency

### SG&A Expenses to Net Sales

(%)

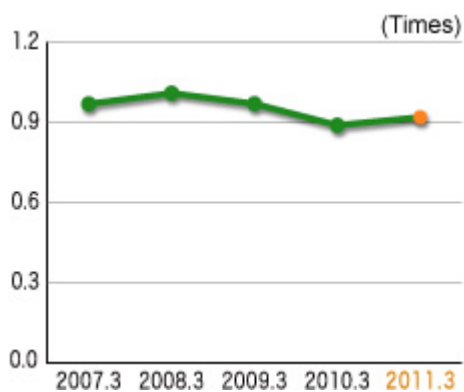
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
43.7	42.0	40.8	40.5	39.9	38.4
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
38.5	37.4	36.9	38.0	40.3	38.5



## Total Assets Turnover

(Times)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
0.74	0.82	0.92	1.07	1.05	1.03
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
0.98	0.97	1.01	0.97	0.89	0.92



## Inventory Turnover

(Times)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
5.61	6.52	6.62	7.02	7.08	6.96
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
6.50	6.27	6.39	6.18	5.92	6.15

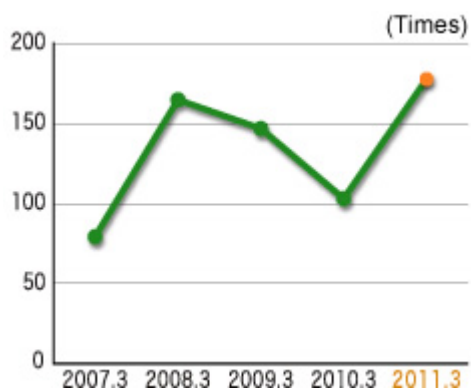


## Stability

### Interest Coverage Ratio

(Times)

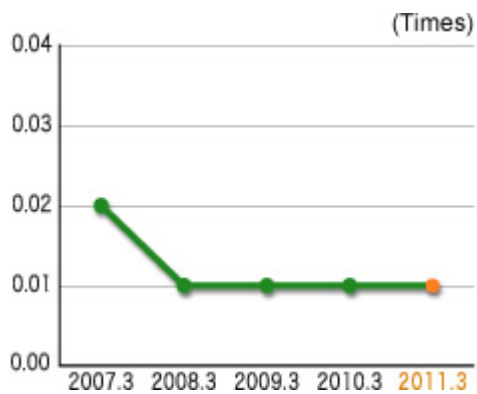
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
6.58	6.65	13.93	64.82	106.91	149.91
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
93.61	79.29	164.74	146.75	103.03	177.62



### Debt Equity Ratio

(Times)

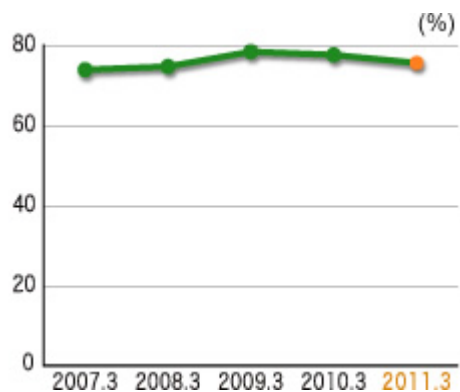
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
0.48	0.55	0.08	0.05	0.04	0.03
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
0.03	0.02	0.01	0.01	0.01	0.01



## Equity Ratio

(%)

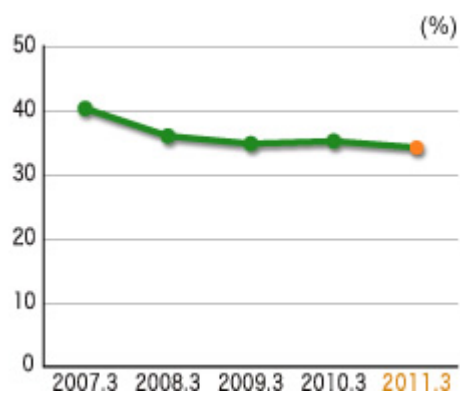
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
56.3	49.5	66.9	68.2	69.4	70.6
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
72.1	73.9	74.7	78.4	77.6	75.6



## Fixed Ratio

(%)

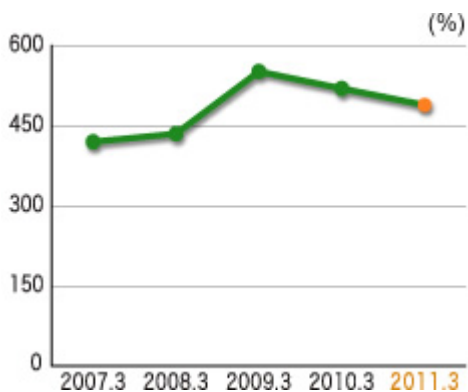
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
42.7	61.1	55.3	51.6	47.4	40.4
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
39.8	40.3	36.0	34.8	35.2	34.2



## Current Ratio

(%)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
438.4	170.5	298.1	346.3	370.0	383.4
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
399.5	419.7	434.8	551.2	519.4	488.6

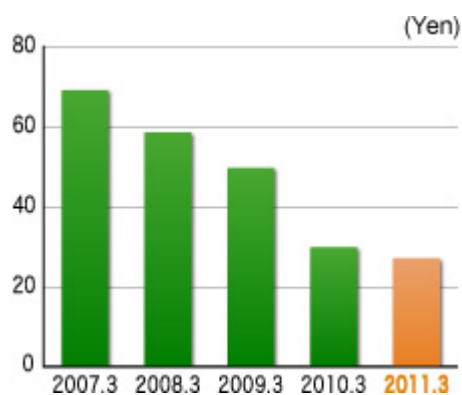


## Per Share Data

### Earnings per Share

(Yen)

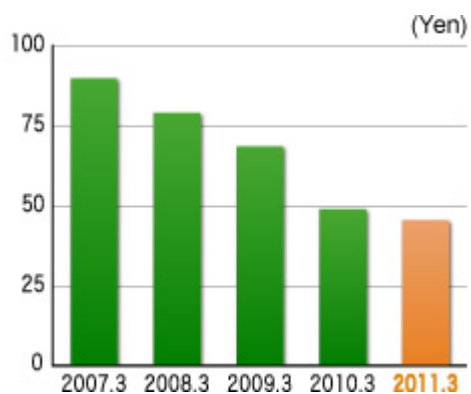
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
8.93	-33.71	44.03	23.39	51.91	71.91
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
74.31	69.07	58.49	49.61	29.81	27.04



## Cash Flow per Share

(Yen)

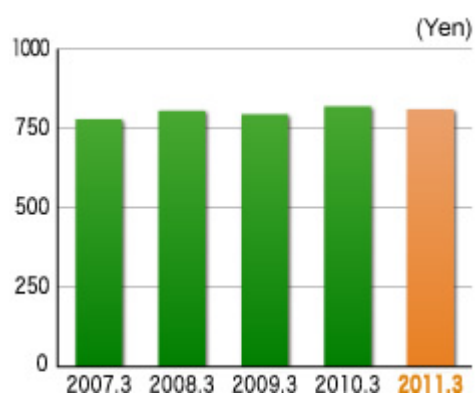
2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
30.0	-15.9	60.2	43.3	74.1	90.8
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
94.8	89.7	78.9	68.5	48.8	45.4



## Net Assets per Share

(Yen)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
554.70	490.81	524.49	541.27	591.01	652.05
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
735.67	779.36	807.16	795.66	820.62	811.02



## Payout Ratio

(%)

2000.3	2001.3	2002.3	2003.3	2004.3	2005.3
80.5	-	30.9	56.7	31.3	31.8
2006.3	2007.3	2008.3	2009.3	2010.3	2011.3
26.9	29.0	34.2	40.3	67.1	74.0

Note: Payout ratios for the period from FY1998 to FY2004 are on a non-consolidated basis.

